

## **SIGN-TO-PAY SOLUTION IS AN EASY, DIGITAL, AND SECURE WAY TO COLLECT INITIAL FRANCHISE FEES**

### **Collect Signatures and Payments Easily in One Step**

Over 65% of businesses experience payment delays or failure to collect funds.

FranConnect's partnership with Flywire makes receiving initial franchise fees (IFF), and other one-time payments by agreement easier.

Sign-To-Pay is a fast way to request payments and signatures in just one step and get paid instantly - avoiding delays in collecting money owed.

### **Avoid Costs, Errors, and Time Associated with Checks or Manual Collection of Payments**

Save your teams the time of chasing down money owed and eliminate the need to rely on paper checks or other non-integrated EFT issues and customer frustrations.

### **Support Your Franchise Development and Accounts Receivable Teams in Their Cash Conversion Efforts**

Focus on what matters. Invest more time in growing units and not chasing after payments.

### **Track Payment Status Real-Time**

See payments initiated in real-time and track payments through the entire process.



See why FranConnect is the **#1 Market Leader in Franchise Management Software.**

FranConnect in partnership with Flywire introduces the **Sign-To-Pay Solution.**

Visit FranConnect's **Marketplace** for More Details.

**76%**

of companies report they lost money because of time spent dealing with accounts receivable

**88%**

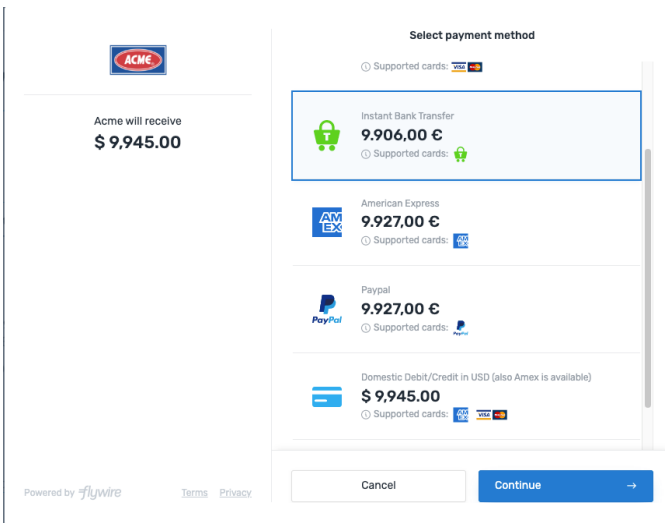
of companies believe the complexities of cross-border payments impacts their ability to grow internationally

**90%**

of companies struggles with exchange rates when doing international business

Statistics by Flywire from a 2022 survey of over 300 finance leaders

# SOLUTIONS OVERVIEW



“ My experience with global remittances is often a number of days late, hidden fees, and difficult reconciliation. Working with and incorporating Flywire as the payment option has been a productivity improvement for my partners as well as a clear path to timely and financial clarity for all involved. ”

**Jim Perkins, EVP International Development and Support  
Dickey's Barbeque Pit**

- ✓ **Easy-to-Use Payment Link at the Agreement Signing Phase.**
- ✓ **Franchisors Get Paid Faster.**
- ✓ **Prevent Additional Costs and Errors Associated with Manual Processing.**
- ✓ **Scale to Other Types of Agreements (Renewals, Transfers, Certification Programs, Equipment Purchases, or Initial Marketing Fees).**
- ✓ **Supports ALL Types of Payment Methods (ACH, Credit Card, Wire Transfers, and Alternate Payment Methods or EFTs).**
- ✓ **Perfect for Both Domestic and International Clients. Offer Local Payment Options and Collect in 140+ Currencies and 240+ Countries.**
- ✓ **Gain Access to a Fully Compliant, Safe, and Secure Global Payment Network.**

## DISCOVER THE FRANCONNECT PLATFORM

FranConnect is the leading franchise management software provider. For 20 years, the FranConnect platform has helped franchises brands drive growth, improve profitability, and streamline operational performance.

## ABOUT FLYWIRE

Flywire is a global payments enablement and software company. We combine our proprietary global payments network, next-gen payments platform and vertical-specific software to deliver the most important and complex payments for our clients and their customers.

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